MG Operations & Strategy Partners

PRIVATE EQUITY & CORPORATE M&A ADVISORY

PRE-DEAL · INTEGRATION · VALUE CREATION

Top-tier consulting pedigree, scaled to middle-market and large-cap deals.

Senior-led teams with the accountability, rigor and talent access of a global firm, deployed in days and scaled to your deal.

20+	12	$100M+	2.8x to 6.0x .
years in M&A integration, procurement and operations	transactions led, $20M to $6B: carve-outs, mergers, add-ons	client impact delivered for sponsors and corporates	Return on fee from procurement savings identified across PE platform

DEAL-CYCLE SUPPORT

One team from diligence through exit, governed by the IMO at the center.

1 · PRE-DEAL

- ☐ Operations and supply chain diligence
- ☐ Synergy and cost baselines
- ☐ 100-day plan and value thesis

2 · CLOSE & DAY 1

- ☐ Day 1 readiness and clean room
- ☐ TSA scoping, carve-out and separation
- ☐ Function charters and SteerCo

3 · VALUE CREATION

- ☐ Synergy realization and TSA exit
- ☐ Procurement, working capital, S&OP
- ☐ Board-auditable run-rate tracking

IMO · PMO
Governance spine

ONE OPERATING RHYTHM
SteerCo and board reporting · RAID and decision logs · function charters with named owners

ONE SOURCE OF TRUTH
Synergy control tower · 100-day plan with gates · run-rate vs. one-time tracking

AI-ENABLED ANALYTICS LAYER
Built to serve operations, the IMO and synergy tracking: invoice-level spend and live dashboard savings analytics · working capital signals (DIO, DPO, DSO) · synergy pipeline, realization and SteerCo reporting

WHERE WE CREATE VALUE

Procurement & Strategic Sourcing
Supplier consolidation and MSAs that convert savings into EBITDA.

Working Capital & Cash Conversion
DIO, DPO and DSO levers that shorten cash-to-cash and release cash.

S&OP / IBP
Planning cadence, forecast accuracy and service levels, up in weeks.

Operations, Manufacturing & Logistics
Plant performance, logistics and footprint consolidation paced by strategic value.

Technology Business Cases
ERP and digital cases with ROI the investment committee can underwrite.

IMO, Carve-Out & TSA Exit
Governance, Day 1 readiness and synergy tracking that outlast the engagement.

WHY MG OPERATIONS

01 **Top-tier M&A and operations consulting.** 20+ years that top-tier firms leverage on their own deal teams.

02 **Fast and responsive.** The right agile team deployed in days to support your deal team.

03 **Embedded operator.** Inside the portfolio management team, building cadence that outlasts the engagement.

04 **AI-powered analytics and deal management.** Latest AI applied to spend, working capital and synergy tracking.

05 **Partnered, yet vendor agnostic.** Planning, procurement and ERP partnerships; the right solution, not a preferred one.

06 **All U.S.-based resources.** With deal experience across North America, the EU, Latin America and the Middle East.

07 **Training and upskilling.** ASCM partnership: SCOR-DS, CSCP and S&OP programs for portfolio teams.

08 **Industry depth.** Chemicals, pharma and life sciences, CPG and food, industrials and building products, environmental services, testing labs.

RESULTS SPONSORS VOUCH FOR

"Rebuilt our S&OP and operating model structure, and drove true savings with real P&L impact."
CEO, $1B PE-backed chemicals carve-out

"Identified $8M in savings by consolidating suppliers and got the MSAs signed."
CEO, PE-backed industrial platform

"Our most successful Day 1: no disruption to operations or customers."
CEO, global testing and laboratory group

CREDENTIALS | PMP · CM&AI (Certified M&A Integration) · Lean Six Sigma Black Belt · CSCP · SCOR-DS · ASCM Authorized Consulting & Training Partner

Mohannad H. Gomaa, CM&AI, PMP, LSS, CSCP, SCOR
Founder & Managing Director · Washington, DC
mohannad@mgostrategy.com
mgostrategy.com
703-944-3789
linkedin.com/company/mgosp