MG Operations & Strategy Partners

SUPPLY CHAIN & OPERATIONS ADVISORY

STRATEGY · PLANNING · PROCUREMENT · OPERATIONS

Operations performance that shows up in EBITDA and cash.

Senior-led supply chain transformation for sponsors and corporates: procurement, planning, manufacturing, logistics and working capital, delivered by operators who have run the work, with AI-enabled analytics built in.

$70M inventory savings identified on an $800M base, 8 global sites	**$29M** annual API category savings for a global pharma company	**$7M** working capital released, +15% utilization across 12 plants	**2.8x to 6.0x** return on fee from supplier consolidation on a PE platform

HOW WE WORK

From assessment to value realized, with your team in the room.

1 · ASSESS
Current state, SCOR-based maturity, value levers sized in 4 to 6 weeks

2 · DESIGN
Operating model, process, governance, KPIs and a roadmap you own

3 · EXECUTE & MONITOR
Programs run to value, tracked in a control tower leadership trusts

WHERE WE CREATE VALUE

Procurement & Strategic Sourcing
Spend cubes, should-cost models, supplier consolidation and MSAs that convert savings into EBITDA.

S&OP / IBP & AI Planning
One monthly plan across demand, supply and finance; forecast accuracy and service up in weeks.

Inventory & Working Capital
Safety stock, segmentation and DIO, DPO and DSO levers that release cash without hurting service.

Manufacturing & Operations
Plant performance, line utilization and footprint decisions paced by strategic value.

Logistics & Distribution
Network design, carrier and 3PL strategy, and cost to serve by channel.

Risk, Resilience & Technology
Supplier risk assessments, scenario plans and ERP or APS business cases with ROI.

SELECTED RESULTS

Client names withheld.

CHEMICALS · PE CARVE-OUT
+12 pts
service level, with $7M working capital and +15% utilization from one S&OP plan across 12 plants.

PHARMA · $3B ACQUISITION
+18%
forecast accuracy and a $70M inventory roadmap across finished-dose, API and external sites.

INDUSTRIAL SERVICES · 2026
$620K to $1.3M
run-rate EBITDA across 5 operating companies, 279 suppliers, with platform MSAs signed.

BEVERAGES · DIGITAL
15%
operating cost reduction in a CEO-chartered digital transformation for a global brewer.

WHY MG OPERATIONS

01 **Top-tier pedigree, hands-on.** Senior leaders who have run planning, sourcing and plants, not only advised on them.

02 **SCOR DS at the core.** ASCM Authorized Consulting Partner: maturity assessments, benchmarks and TLP roadmaps.

03 **Fast to value.** The right team in days, scaled from a network of senior consultants from MBB and top-tier firms.

04 **Partnered, yet vendor agnostic.** Planning and analytics partners; the right solution, not a preferred one.

05 **Numbers you can audit.** Invoice-level validation; confirmed and gated value never summed.

06 **Capability that stays.** We train your team (CSCP, SCOR DS) so the results outlast the engagement.

"Rebuilt our S&OP and operating model structure, and drove true savings with real P&L impact."
CEO, PE-backed specialty chemicals company

"Identified $8M in savings by consolidating suppliers, and got the MSAs signed."
CEO, PE-backed industrial platform

CREDENTIALS | PMP · CM&AI · Lean Six Sigma Black Belt · CSCP · SCOR DS · ASCM Authorized Consulting & Training Partner · Georgetown University Adjunct Faculty

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